Marketing California

BROCCOLI

CALENDAR YEAR

1976

FEDERAL-STATE MARKET NEWS SERVICE

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PREFACE

Information on the marketing of California broccoli is summarized herein for the calendar year 1976, along with comparative data.

Shipment, unload, price, frozen pack statistics, acreage, production, consumption, and other data are brought together to present as complete a summary as possible. In addition to the data compiled by the Federal-State Market News Service, data from other agencies have been utilized to supplement the marketing picture. Acknowledgement is hereby made to the other agencies for the information used.

Preparation of this summary was by Arthur Verissimo and staff of the Federal-State Market News Service at Salinas, California, and Wendell Stoker at Sacramento, California.

Current price and movement information on broccoli is available the year around from the daily Central Coast Vegetable report, published at Salinas, California.

Additional copies of this summary are available upon request to the following offices:

Federal-State Market News Service 21 West Laurel Drive, Suite 49 Salinas, California 93901 Federal-State Market News Service 1220 N Street, Room 216 Sacramento, California 95814

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MARKETING CALIFORNIA BROCCOLI

Summary of Calendar Year 1976

HIGHLIGHTS: Fresh market shipments were record high at 8,584 cars. Slightly over half the California total production was marketed fresh. Processors took the second largest quantity in the past five years, exceeded only by 1974. Total acreage for 1976, yield, production, average price, and value all were above 1975 and each established new record highs. Broccoli ranked 31st in value among California's principal crops in 1976, between prunes and avocados. Monterey County had 57 percent of the total broccoli acreage in California in 1976.

1976 FACTS AT A GLANCE COMPARED WITH 1975: Acreage -

Winter-13,000 acres vs 10,800, up 20%. Spring-14,800 acres vs 13,000, up 14%. Summer-6,700 acres vs 8,800, down 24%.

Fall -15,900 acres vs 13,800, up 15%.

Total -50,400 acres vs 46,400, up 9%. Yield -

82 cwt. vs 81, up 1%.

Production -

Fresh - 2,129,000 cwt. vs 1,966,000, up 8%.

Processing - 2,004,000 cwt. vs 1,757,000, up 14%.

Total - 4,133,000 cwt. vs 3,723,000, up 11%.

Price -

Fresh-\$18.90 per cwt. vs \$17.30, up 10%. Processing-\$12.60 per cwt. vs \$12.60, unchanged.

Average-\$15.90 per cwt. vs \$15.10, up

Value - \$65,574,000 vs \$56,156,000, up 17%.

Shipments - California origin, 8,584 cars vs 8,521, up 1%.

Unloads - California origin in 41 U.S. and 5 Canadian Cities - 5,906 cars vs 5,898, per cent unchanged.

Largest Market for California Broccoli -Los Angeles, 1,121 cars unloaded vs 930, up 21%.

Utilization -

Fresh-52% of total California production vs 53%, down 1%.

Processing-48% of total California production vs 47%, up 1%. U.S. Per Capita Consumption - 2.48 pounds per person, farm weight basis, vs 2.17, up 14%.

FRESH MARKETING: Shipments of California broccoli to fresh market totaled 8,584 cars and carlot equivalents during calendar year 1976, 1 percent above the 8,521 cars recorded the previous year. This volume was the highest of record. Total recorded movement of broccoli from all U.S. and Mexican points was 8,934 cars and carlot equivalents, 2 percent above 1975. California shipments were the smallest in August and the largest in March.

UNLOADS: Combined rail and truck unloads of broccoli in 41 U.S. cities from all origins totaled 4,950 cars and carlot equivalents during 1976, down from 5,179 cars the previous year. California supplied 97 percent of the total. Unloads in 5 Canadian cities from all origins totaled 1,117 cars and carlot equivalents, up 22 percent from the 914 cars recorded for 1975. California supplied 86 percent of the total. Leading unload cities for California broccoli were Los Angeles 1,121 cars, New York 543 cars, San Francisco 498 cars, and Boston 283 cars. U.S. cities took 49 percent of the California broccoli unloaded in 41 U.S. cities. Leading Canadian unload cities for California broccoli were Vancouver 288 cars. Toronto 282 cars, and Montreal 226 cars. These 3 cities took 83 percent of the California broccoli unloaded in the 5 Canadian cities.

PROCESSING: The frozen pack of California broccoli totaled 194,554,000 pounds for 1976, 14 percent above the previous year and the second largest pack in recent years. About 60 percent of the pack was put up during the spring and 40 percent during the fall. Nationally, the pack totaled 201,513,000 pounds, with nearly 97 percent from California. A large part of the pack was in 10 ounce containers.

COLD STORAGE HOLDINGS: Cold storage holdings of broccoli in the U.S. ranged from a low of 51,713,000 pounds in December 1976 to a high of 84,046,000 pounds in June. Holdings generally were below the previous year.

U.S. PER CAPITA CONSUMPTION: Per capita consumption of fresh broccoli in the U.S. during 1976 was 1.10 pounds per person, and consumption of frozen broccoli was 1.38 pounds per person on a fresh weight basis. Total consumption of 2.48 pounds per person, fresh weight, was 14 percent above 1975 and the highest of record.

Narrative reviews from producing districts follow:

SHIPPING POINT MARKETS - 1976

SALINAS-WATSONVILLE DISTRICT

HIGHLIGHTS: The number of rail cars shipped decreased 55%, but the average loading per car increased 78%. Truck shipments increased 38%. Overall movement was up 22%. F.o.b. prices at shipping point averaged higher compared with last year.

SHIPMENTS: The Salinas-Watsonville district shipped a total of 5,511 cars and carlot equivalents in 1976, 645 more than the previous year's 4,866. However due to an increase in the average rail car loading (noted below), total movement increased by almost one million cartons - 5,414,000 versus 4,429,000.

Rail shipments totaled 577 cars, down sharply from the 1,282 billed in 1975. However in February of 1976, the railroads placed into effect new freight rates based on weight rather than the previous per car basis. With the new rates, it became uneconomical to load less than 40,000 pounds per car. As a result, the average car loading increased to approximately 1,600 cartons, up significantly from the 900 carton average of the past few years.

Truck shipments totaled 4,934 carlot equivalents, 1,350 more than 1975's 3,584. Truck movement was based on a carlot equivalent conversion factor of 900 cartons, unchanged from previous years.

Movement was heaviest during May and April when 670 and 619 cars and carlot equivalents, respectively, were shipped. The peak shipping week occurred May 2-8 when 188 cars and carlot equivalents were moved.

F.O.B. PRICES: F.o.b. shipping point prices were reported from January 2 through 21, then continuously from February 20 through December 30, 1976. Supplies were insufficient to quote during the period January 22-February 19.

In January, prices of 14 bunches in cartons ranged from \$3.75 the first part of the month to \$5.00 the latter part. During February,

prices ranged \$4.25-4.75. Supplies in March, April and May were up substantially compared with last year. The price level in March fluctuated between \$3.75 and \$4.25 with \$4.00 being the most prevalent price. For April, prices firmed slightly at mid-month then dropped steadily, reaching \$3.00-3.25, mostly \$3.25 by month's end. Market weakness continued into May. From May 4 through 10, a price of \$3.00 was quoted, the season's low. For the remainder of the month, prices generally ranged \$3.25-3.75. In June, supplies lightened somewhat, and prices ranged \$3.50-4.25 per carton of 14 bunches.

On July 1, the price level was \$3.50-3.75. Demand turned active. Prices increased steadily. By July 30, the price level had risen to \$4.75. Demand remained active in August. The price level firmed to \$5.00 and remained there the entire month. In September, the price level started at \$5.00, dropped to \$4.50 at mid-month, then returned to \$5.00 at month's end. October prices started at \$5.00, sagged to \$4.50 the third week, and rebounded to \$5.00 as the month closed. For November, the price level started at \$5.00, rose to \$5.00-5.50 at mid-month, then dropped to \$4.75 at the close of the month. December prices started at \$4.50-4.75. Under the influence of very active demand, prices rose steadily. From December 17 to the end of the year, a seasonal high of \$6.00 was quoted.

The 1976 season's simple average f.o.b. price per carton of 14 bunches was \$4.49, up from last year's \$4.04. Prices averaged highest in December - \$5.41, November - \$5.12, and August - \$5.00. Prices averaged lowest in May - \$3.38, June - \$4.01, and April - \$4.03. All averages were determined by using the midpoint of the quoted range or 'mostly' price, whichever was lower.

SANTA MARIA-GUADALUPE-OCEANO DISTRICT

Broccoli f.o.b. prices for the Santa Maria-Guadalupe-Oceano district were reported from January 2 through December 30, 1976. Prices ranged from a low of \$3.00 to as high as \$6.00 per carton of 14 bunches. The 1976 simple overall f.o.b. average was \$4.33 per carton of 14 bunches compared to \$3.98 for 1975.

The month of December had the highest monthly simple average of \$5.30 per carton. Shipments for the month of December totaled 211 carlot equivalents; including 37 rail cars and 174 carlot equivalents by truck. The month of May had the lowest simple monthly average of \$3.21 per carton. The season's low level of \$3.00-3.25 heavy to \$3.00 was reported the first half of May. During the last half of May, prices ranged \$3.25-3.50 heavy to the \$3.25 level. Shipments during May totaled 177 carlot equivalents; including 17 rail cars and 160 equivalents by truck. The peak shipping volume month this year was March with a total of 364 carlot equivalents, including 80 rail cars and 284 carlot equivalents by truck. Prices ranged during the month of March from a low of \$3.75 to a high of \$4.25 per carton. The simple monthly average price for March was \$3.95 per carton. January was the second month with the most volume shipping a total of 334 carlot equivalents; including 162 rail cars and 172 carlot equivalents by truck. Prices ranged from a low of \$3.50 to a high of \$5.00 per carton with a monthly simple average

price of \$4.29 per carton. The lowest volume shipping month were the two summer months, July with 75 carlot equivalents and August with 61 carlot equivalents. The summer months normally are light shipping months for broccoli.

Labor problems were more than usual as two labor union contracts expired this year. There was a field labor strike from July 20 to 25 before a new contract was approved. The shed workers contract expired in November. Workers continued to work until a new contract was negotiated and approved.

Total movement for the Santa Maria-Guadalupe-Oceano district during 1976 was 2,396 carlot equivalents; including a total of 587 rail cars and 1,809 carlot equivalents by truck. This compared to last year's total of 2,424 carlot equivalents; including 1,222 rail cars and 1,202 carlot equivalents by truck. Rail movement, with a final total of 587 rail cars, showed a sharp drop of 51.6% compared to the 1975 total of 1,222 rail cars. The sharp drop in the usage of rail cars as a means of transportation was due primarily to the drastic change in computing freight rail costs around the early part of the year. Previous rail rates were on a per car basis for the old standard refrigerated cars still avail-The new schedule was on a per cwt. weight basis per car with incentive rates for larger loaded cars. Loadings of rail cars ranged from 900 cartons for the SR rail cars to a range of 1,150 to 1,980 cartons for the 350 and 450 series rail cars. Most of these cars were loaded around 1,340 cartons to 1,740 cartons per rail car. Many of the heavier loaded cars had arrival problems. The nat The natural gases produced by broccoli, while in transit, could not be dissipated properly. There would be a surplus of accumulated gases in the car when the car arrived at destination which discouraged the use of the larger rail cars. Shippers were experimenting with different loading patterns and top icing methods to improve the arrival of larger loaded rail cars the latter part of 1976.

Truck movement was based on 900 flat crates and cartons per carlot equivalent. The simple arithmetic f.o.b. average price was computed by using the "mostly" price or midpoint of the price range, excluding the few, some or occasional prices.

TERMINAL MARKETS - 1976

LOS ANGELES: Prices for Salinas-Watson-ville district broccoli, 14 bunches, ranged from a low of \$3.75-4.25 per carton the week of May 2-8 to a high of \$7.00-7.25 the week of December 19-25. A simple average for the year appeared to be around \$5.60 per carton. Santa Maria district prices ranged from a low of \$3.75 per carton in mid-May to a high of \$6.50-7.00 the last half of December. A simple average of the quotations for the year was \$5.25 per carton.

SAN FRANCISCO: California broccoli prices ranged from a low of \$3.50-4.25 per carton of 14 bunches in mid-May 1976 to a high of \$7.00-7.50 at the end of the year. Quotations averaged about \$5.75 per carton for the year.

CHICAGO: Broccoli from California reached a low of \$5.00 per carton of 14 bunches in mid-May, and a high of \$8.50-9.00 at the end of the year.

NEW YORK: California broccoli prices were as low as \$5.00-5.50 per carton the first half of May 1976. Highest prices were in mid-October when \$10.00 per carton was reached.

TABLE 1. TOTAL RAIL SHIPMENTS AND RECORDED TRUCK MOVEMENT OF BROCCOLI, BY ORIGIN, BY YEARS, 1972-1976

Origin	1972	1973	1974	1975	1976
	C	ars and carlot e	quivalents a/		
California	<u> </u>		<u> </u>		
Central California				- 1.00	((
Rail	2,066	2,102	2,159 4,376	2,482	1,166
Truck	<u>3,533</u>	3,762	4,576	5,418 7,900	6,833
Total	5,599	5,864	0,5 <i>3</i> 5	7,900	7,999
Southern California		8	11	55	56
Rail	7	1	20	237	114
Tru ck	7	$\frac{1}{9}$	$\frac{20}{31}$	292	170
Total	1	9)1	272	110
Imperial Valley Rail	64	72	97	143	84
Truck	80	117	97 119	185	330
Total	144	189	216	328	414
otal California	± 1 1	10)	·	_	
Rail	2,137	2,182	2,267	2,680	1,306
Tru ck	3,613	3,880	4,515	5,840	7,277
Air	· -	1	-	1	1
Total	5,750	6,063	6,782	8,521	8,584
Arizona	187	149	107	145	153
colorado	3	-	2	2	4
lorida	10	6	5	2	5
ouisiana	· -	1	2	-	_
lew Jersey	23	20	16	10	19
New York	2	-	-	-	4
Oregon	33	31	21	6	21
Pennsyl vania	-	2	1	-1	• 1
Texas	140	92	74	52	121
ta h	-	-	-	1	-
Vashington	-	1	1	-	7
Wisconsin	-	-	<u>-</u>	-	1
Mexico <u>b</u> /	5	2	5	24	14
r otal					
Rail	2 , 260	2,243	2,295 4,721	2,699 6,064	1,327
Truck	3 , 893	4,123	4 , 721		7,606
Air	_	1	-	1	1 0 0 70
Grand Total	6,153	6,367	7,016	8,764	8,934

Compiled from Fresh Fruit and Vegetable Shipments, and Fresh Fruit and Vegetable Unloads, USDA, AMS, Fruit and Vegetable Division, Market News Branch, Washington, D.C. and various records of the Federal-State Market News Samments, California

b/ Mexico data are unloads in 41 U.S. cities for 1972-1974 and shipments reported by Market News offices for 1975-1976.

State Market News Service, Sacramento, California.

a/ Based upon conversion factor of 900 crates or cartons of 14 bunches each, (20-23 lb., average 22 lb. carton) effective January 1, 1971. Truck data for California and Texas were recorded at shipping point, and for Arizona represents interstate movement. Truck data for all other states represents unloads at 41 U.S. and 5 Canadian cities.

Origin		Τ	T	T	T	T	<u> </u>	T	T	1	Τ	T	T
and Carrier	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
					<u>c</u>	ars an	d carl	ot equ	ivalen	ts a/			
California													
Central California Salinas-Watsonville													
Rail	67	26	75	72	82	67	35	22	34	40	42	15	577
Truck Shipments Total	153 220	128 154	460 535	547 619	588 670	450 517	405 440	371 393	459 493	503 543	497 539	373 388	4934 55 11
Santa Maria-Guadalupe	220	194	525	019	070	21/	440	292	490	547	229	700	9911
Rail	156	99	79	34	17	27	7	15	24	41	52	36	587
Truck Shipments Total	181 337	182 281	284 363	215 249	160 177	125 152	68 75	45 60	75 99	132 173	169 221	173 209	1809 2396
Other Central California			, ,		-11		. 17			•		/	
Rail Truck Shipments	_	1 2	19	9	- 21	- 5	-	_		1 18	14	. 2	2 90
Total		3	1 9	9	21	<u>5</u> 5				19	14	2	92
Southern California Rail	20	8	-	8	2	2			,	4	4	2	56
Truck Shipments	47	33	5 -	<u>-</u>	2	2	-	_	1	-	2	2 32	114
Total	67	41	5	8	2	2			1	4	6	34	170
Imperial Valley Rail	5 9	12	_	_		_	_	_	_	_	8	5	84
Truck Shipments	1 36	74	5							-	23	92	330
Total Total California	195	86	5	_	_	-	-	_	_	_	31	97	414
Rail	302	146	159 768	114	101	96	42	37	59 534	86	106	58	1306
Truck Shipments Air	517	419	768 1	771	769	580	473	416	534	653	705	672	7277
Total	819	565	928	885	870	676	515	453	593	739	811	730	8584
Arizona													
Rail	5	8	_	-		_	_	_	- '	_	1	-	14
Truck-interstate Total	27 32	27 35	6							$-\frac{7}{7}$	<u>36</u> 37	36 36	139 153
Colorado	,_		Ü							1	71	,)0	. +))
Truck-unloads Florida	-	_	-	_	. –	_	-	1	2	1	-	-	4
Truck-unloads	2	1	1	1	-	_	_	_	_	_	_	_	5
New Jersey								_		0			
Truck-unloads New York	_	_	_	_		_	-	1	6	8	4	_	19
Truck-unloads	_	-	-	-	-	_	_	_	2	2	_	-	4
Oregon Truck-unloads	_		_		_	_	1	_	2	9	7	2	21
Pennsylvania							-		2)	1	2	21
Truck -unloads Texas	-	-		_	-	-	-	_	-	1	_	-	1
Rail	6	1	_	_	. –	_	_	· <u>-</u>	_	_	_		7
Truck Shipments Total	35	56 57	4									19	·114
Washington	41	21	4		_		_	_	-		_	19	121
Truck-unloads Wisconsin	-	-	-	-	-	-		3	3	1	-	-	7
Truck-unloads	-			_	_	_		_	. –	1	_	_	1
Mexico Truck Shipments b/	1	3	_	3	2	4			,				
_			_)	_	4		-	1	_	-	-	14
Total Rail	71 7	166	150	بأدر	. 107	06	li o	70	- 0	07	3 0=	- 0	
Tru ck	313 582	155 506	1 59 779	114 775	101 771	96 584	42 474	37 421	59 550	86 68 3	107 752	58 729	1327 76 0 6
Air	-	-	1	-	_	_	_	-	-	-	-	-	1
Grand Total	895	661	939	889	872	680	516	458	609	769	859	787	8934

Compiled from Fresh Fruit and Vegetable Shipments, and Fresh Fruit and Vegetable Unloads, USDA, AMS, Fruit and Vegetable Division, Market News Branch, Washington, D.C., and various records of the Federal-State Market News Service. Sacramento. California.

Exported by Market News offices as shipments from Mexico into the U.S. Data available from the records maintained by the Washington D.C. office.

Market News Service, Sacramento, California.

a/ Based upon conversion factor of 900 crates or cartons of 14 bunches of each (20-23 lb., average 22 lb. carton). Truck data for California and Texas represent shipments recorded at shipping point; for Arizona it represents interstate shipments; and for all other states data represent truck unloads at 41 U.S. and 5 Canadian cities.

F.O.B. SHIPPING POINT PRICES OF BROCCOLI IN THE SALINAS-WATSONVILLE DISTRICT, BY DAYS, 1976

Date		Salinas- Watsonville	Date		Salinas- Watsonville	Date		Salinas- Watsonville	Date		Salinas- Watsonville
		7			Dollars per ca	rton (1	.4 bu	nches)			
Jan.	2	3.75 - 4.00	Apr.	15 16	4.50 4.25-4.50	June July	30 1 2	4.75 3.50-3.75 3.75	Sep.	14 15 16	4.50 4.50
	56 78 9	3.75 3.75 3.75 3.75 4.00		19 20 21 22 23	4.25 4.00 3.75-4.00 3.75 3.50-3.75		5 6 7 8	Holiday 4.00 4.25 4.25-4.50		17 20 21 22	4.50 4.50 4.75 4.75 4.75
	12 13 14 15 16	4.25 4.50-4.75 4.75 4.75 5.00		26 27 28 29 30	3.25 3.25 3.00-3.25 3.00-3.25 3.00-3.25		9 12 13 14	4.50 4.50 4.50 4.50 4.50		23 24 27 28	4.75 4.75 5.00 5.00
	19 20 21	5.00 5.00 5.00 <u>a</u> /	May	-	3.00-3.25 3.00		15 16 19	4.50 4.50	Oct.	29 30 1	5.00 5.00 5.00
Feb.	20	4.75 4.75		34 56 7	3.00 3.00 3.00		20 21 22 23	4.50 4.50 4.50 4.50		45678	5.00 5.00 5.00 5.00
	23 24 25 26 27	4.50-4.75 4.50-4.75 4.25-4.75 4.25-4.50		10 11 12 13 14	3.00 3.25-3.50 3.50-3.75 3.50-3.75 3.50-3.75		26 27 2 8 29	4.75 4.75 4.75 4.75		11 12	5.00 Holiday 5.00 5.00
Mar.	1 2 3 4 5	4.25 4.00-4.25 4.00 4.00		17 18 19	3.50-3.75 3.50-3.75 3.50-3.75	Aug.	30 2 3 4	4.75 5.00 5.00		13 14 15	4.75-5.00 4.75-5.00 4.75
	8 9 10	4.00 4.00 4.00		20 21 24	3.50 3.25-3.50 3.25-3.50		5 6	5.00 5.00 5.00		19 20 21 22	4.50-4.75 4.50 4.50 4.50
	11 12	4.00 4.00 4.00-4.25 4.25		25 26 27 28	3.25-3.50 3.25-3.75 3.25-3.75 3.50-4.00		9 10 11 12 13	5.00 5.00 5.00 5.00 5.00		25 26 27 28	Holiday 4.50-4.75 4.50-4.75
	15 16 17 18 19	4.25 4.25 4.25 4.25	June	31 2 3 4	Holiday 4.00 4.00 3.75-4.00 3.75-4.00		16 17 18	5.00 5.00 5.00 5.00 5.00	Nov.	29 1 2	4.50-5.00 4.75-5.00 5.00 5.25
	22 23 24 25 26	4.25 3.75-4.25 3.75-4.00 3.75-4.00 3.75-4.00		7 8 9 10	3.75-4.00 3.75-4.00 4.00		19 20 23			3 4 5	5.25 5.25 5.25-5.50 5.50
	26 29 30 31	3.75-4.00 3.75-4.00			4.00 4.00		23 24 25 26 27	5.00 5.00 5.00 5.00 5.00		8 9 10 11 12	5.50 5.25-5.50 5.25-5.50 5.00-5.50
Apr.	1	3.75-4.00 3.75-4.00 4.00		14 15 16 17 18	4.25 4.25 4.25 4.25 4.25	Sep.	30 31 1 2 3	5.00 5.00 5.00 5.00		15 16 17	5.00-5.25 5.00-5.25 5.00
	5 7 8	4.25 4.25-4.50 4.50 4.50-4.75		21 22 23 24	4.25 4.25 4.25			5.00 Holiday 4.75-5.00		18 19	5.00 5.50
	9 12	4.75 4.75 4.75		24 25 28	4.00 3.50-4.00 3.50-3.75		6 7 8 9 10	4.50-5.00 4.50-4.75 4.50		22 23 24 25 26	4.75-5.00 4.75-5.00 4.75-5.00 Holiday
	13 14	4.50-4.75		29 29	3 . 50 - 3 . 75	tinued)	13	4.50		20	4.75

TABLE 3. F.O.B. SHIPPING POINT PRICES OF BROCCOLI IN THE SALINAS-WATSONVILLE DISTRICT, BY DAYS, 1976 (Continued)

<u>Date</u>		Salinas- Watsonville	Date		Salinas- Watsonville Date		Salinas- Watsonville	Date		Salinas- Watsonville	
					Dollars per	carton	(14	bunches)			
Nov.	29 30 1	4.75 4.75 4.50-4.75	Dec.	8 9 10	4.50-4.75 4.75-5.00 5.00	Dec.	16 17	5.50-6.00 6.00	Dec.	24	Holiday
	2	4.50-4.75 4.50-4.75		13	5.25		20 21	6.00 6.00		27 28 29	6.00 6.00 6.00
	6 7	4.50-4.75 4.50-4.75		13 14 15	5.25 5.25-5.50 5.50		22 23	6.00		30 31	6.00 Holiday

Compiled from reports issued daily by the Federal-State Market News Service at Salinas, California.

a/ Last report until sufficient volume resumes.

TABLE 4. F.O.B. SHIPPING POINT PRICES OF BROCCOLI IN THE SANTA MARIA-GUADALUPE-OCEANO DISTRICT, BY DAYS, 1976

		Santa Maria-	T		Santa Maria-	T		Santa Maria-	 		Santa Maria-
Date		GuadOceano	Date		Guad Oceano	Date		GuadOceano	Date		GuadOceano
					Dollars per	carton	(14	bunches)			
Jan.	2	3.50-3.75	Feb.	19 20	4.75-5.00 4.50-4.75	\mathtt{Apr}_{\bullet}	7 8	4.25 - 4.50 4.50	May	25 26	3.25 3.25
	5 6 7 8	3.50-3.75 3.50-3.75		23 24	4.50-4.75		9	4.50		27 28	3.25 3.25
	7 8	3.50-3.75 3.50-3.75 3.75-4.00		24 25 26	4.50 4.50		12 13	4.50-4.75 4.50-4.75		31	Holiday
	9 12	4.25		26 27	4.25 4.25		14 15 16	4.50-4.75 4.25-4.50	June	1 2	3.25-3.50 3.25-3.50
	13 14	4.50 4.50 4.50-4.75	Mar.	1 2	4.00-4.25 4.00-4.25			4.25-4.50 4.25		2 3 4	3.25-3.50 3.50
	15 16	4.75-5.00 4.75-5.00		234	4.00 3.75-4.00		19 20 21	4.00-4.25 3.75-4.00		7 8	3.25-3.50 3.25-3.75
	19 20	5.00 5.00		5 8	3.75-4.00 3.75-4.00		22 23	3.75-4.00 3.75		9 10	3.50-3.75 3.50-4.00
	21 22	5.00 5.00		9	3.75-4.00 3.75-4.00		26 27	3.25-3.50 3.25-3.50		11 14	3.50-4.00 4.00
	23	5.00		11 12	3.75-4.00 3.75-4.00		27 28 29	3.25 3.25		15 16	4.00 4.00
	2 6 27 28	4.50-4.75 4.50-4.75 4.50		15 16	4.25 4.00-4.25	M	30	3.00-3.25		17 18	4.00 4.00
	29 30	4.50 4.50		17 18	4.00-4.25 4.00-4.25 4.00-4.25	May	3 ₄ 56	3.00-3.25 3.00-3.25 3.00-3.25		21 22	3.75-4.00 3.75-4.00
Feb.	2	4.50-4.75		19	4.00-4.25		6 7	3.00-3.25 3.00-3.25		23 24	3.75-4.00 3.75-4.00
	3 ₄ 5 ₆	4.75 4.75 4.75 4.75		22 23 24	4.00-4.25 4.00 3.75-4.00		10 11	3.00-3.25		25	3.50-3.75
		4.75		25 26	3.75-4.00 3.75-4.00		12	3.00 3.00-3.25		28 29 30	3.50-3.75 3.50-3.75 3.50-3.75
	9 10	5.00 5.00			3.75-4.00		13 14	3.25 3.25	July	1 2	3.50-3.75 3.50-3.75
	11 12 13	5.00 5.00	Λ	29 30 31 1	3.75-4.00 3.75-4.00		17 18	3.25-3.50 3.25-3.50			Holiday
	16	5.00 Holiday	Apr.	2	3.75-4.00 3.75-4.00		19 20 21	3.25-3.50 3.25-3.50 3.25-3.50		56789	3.50-3.75 3.75
	17 18	5.00 5.00		5	4.00 4.25	tinued)	21 24	3.25		9	3.75 4.00

TABLE 4.

F.O.B. SHIPPING POINT PRICES OF BROCCOLI IN THE SANTA MARIA-GUADALUPE-OCEANO DISTRICT, BY DAYS, 1976 (Continued)

Date		Santa Maria- GuadOceano	Date		Santa Maria- GuadOceano	Date		Santa Maria- GuadOceano	Date		Santa Maria- GuadOcean
					Dollars per ca	mt on (1	J. bas	mahaa)			
					Dollars per ca	Tron (1	L4 bu	ncnes)			
July	12	4.00	Aug.	25 26	5.00	Oct.	7 8	5.00	Nov.	19	5.00
	13 14	4.00 4.00		26	5.00		8	5.00		22	4.75-5.00
	14	4.00		27	5.00		11	Holiday		23	4.75-5.00
	15 16	4.00		30	5.00		12	5.00		23 24	4.75
	10	l. 00	a	30 31 1 2	5.00		13 14	4.75-5.00		25 26	Holiday
	19 20	4.00 4.00	Sep.	7	5.00 5.00		15	4.75-5.00 4.75		20	<u>c</u> /
	21	a/		~	5.00					29	4.50-4.75
	22 23	<u>a/</u> <u>a/</u> a/			TT 7 . 7		18	4.75	T	29 30	4.50 4.25 - 4.50
	23	<u>a</u> /		6	Holiday 5.00		19 20	4.50-4.75 4.50	Dec.	1 2	4.25 - 4.50
	26	4.00		7 8 9 10	5.00		21	4.50-4.75		$\tilde{3}$	4.25-4.50
	27	4.50		9	5.00		22	4.50-4.75		,	li ro li re
	28	4.50 4.50		10	4.50-5.00		25	Holiday		6	4.50-4.75 4.50-4.75
	26 27 28 29 30	4.50-5.00		13	4.50-4.75		25 26	4.50-4.75		7 8	4.75
	_			14	4.50-4.75		27	4.50-4.75		9	5.00-5.25
Aug.	2	4.75-5.00 4.75-5.00		15 16	4.50 4.50		28 29	4.50-4.75 4.50-4.75		10	5.00
	3 4 5 6	4.75-5.00		17	<u>b</u> /		27			13 14	5.25-5.50
	5	4.75-5.00				Nov.	1	4.50-4.75		14	5.50 5.50-5.75
	6	<u>ъ</u> /		20 21	4.75-5.00 4.75-5.00		2 3 4	4.75 5.00		15 16	5.50-5.75 5.50-5.75
	9	5.00		22	4.75-5.00		4	5.00		17	5.75-6.00
	10 11	5.00		23 24	5.00		5	5.00			r mr / 00
	11 12	5.00 5.00-5.25		24	4.75-5.00		8	5.00		20 21	5.75-6.00 5.75-6.00
	13	5.00 - 5.25		27	4.75-5.00		9	5.00		22	5.75-6.00
				27 28	4.75-5.00		10	5.00		23 24	5.75-6. 00
	16 17	5.00-5.25 5.00-5.25		29 30	4.75 - 5.00 5.00		11 12	5.00 5.00		24	Holiday
	18	5.00-5.25	Oct.	1	5.00					27	6.00
	19	5.00-5.25	-				15	5.00 5.00		28	6 .0 0
	20	5.00-5.25		4	4.75 - 5.00 5.00		16 17	5.00 5.00		29 30	6.00 6.00
	23	5. 00		4 5 6	5.00 5.00		18	5.00 5.00		30 31	Holiday
	23 24	5.00			-			-			-

Compiled from reports issued daily by the Federal-State Market News Service at Los Angeles and Salinas, California.

a/ Supplies insufficient to quote - field labor strike.

b/ Supplies insufficient to quote.

c/ No f.o.b. issued - reporter absent.

WHOLESALE MARKET PRICES FOR CALIFORNIA BROCCOLI AT LOS ANGELES, SAN FRANCISCO, CHICAGO AND NEW YORK CITY, FOR REPRESENTATIVE DAYS, 1976 a/ TABLE 5.

		Los Ange	les	San Francisco	Chicago	New York City
Week E	nding	Santa Maria	Salinas		California	
			Dollars per	carton (14 bunches	<u>s</u>)	
Jan.	3	4.50-4.75	5.00-5.25	5.00-5.25	6.00-6.50	Holiday
	10	4.25-4.50	5.00-5.25	5.00-5.25	6.00-6.50	5.50-6.50
	17	5.25-6.00	5.75-6.50	5.50	6.00	6.50
	24	5.50-6.00	6.00-6.25	6.25-6.50	6.50	6.50-7.00
	31	5.00-5.50	5.75-6.00	6.25-6.75	7.00	7.00
Feb.	7	5.00-5.50	5.50-6.00	6.00	6.00-6.50	5.50-6.00
	14	5.50-6.00	6.50	6.50	6.00	7.50
	21	5.50-6.00	6.00-6.50	6.00-6.50	6.00-6.50 <u>b</u> /	8.00-8.50
	28	5.00-5.25	5.75-6.00	5.50-6.00	6.00-6.50	7.50-8.00
Mar.	6	4.75-5.00	5.50	5.50-6.00	6.00-6.50	5.50-6.50
	13	4.50-5.00	5.00-5.50	4.75-5.25	6.00	5.50-6.00
	20	4.50-5.25	5.25-5.50	4.75-5.25	6.00	5.50-6.00
	27	4.50-5.25	5.00-5.25	4.75-5.25	6.00	6.00-6.50
Apr.	3	4.50-4.75	4.50-5.25	4.50-5.00	6.50	6.00-6.50
	10	4.50-5.25	5.25-5.50	5.00-5.50	6.00	6.25-6.50
	17	5.25-5.75	5.25-6.00	5.75-6.25	6.00-6.50	6.50-7.00
	24	5.00-5.50	4.75-5.50	5.25-6.00	6.75	6.50-7.00
May	1	4.00-4.25	4.00-5.00	5.00-5.25	6.00-6.25	5.50-6.00
	8	3.75-4.00	3.75-4.25	4.25-4.50	5.50	5.00-5.50
	15	3.75	4.00-4.50	3.50-4.25	5.00	5.00-5.50
	22	4.00-4.25	4.50-4.75	4.00-4.25	5.25	5.50-6.00
	29	4.00-4.25	4.25-4.50	4.00-4.25	5.50	5.50-6.00
June	5	4.00-4.25	4. 50-4.75	4.75-5.00	5.50 b/	5.50-6.00
	12	4.00-4.25	4.50-4.75	4.75-5.00	5.25-5.50	5.50-6.00
	19	5.00-5.25	5.00-5.25	4.75-5.00	6.00	5.00-6.00
	26	4.50-4.75	4.50-5.25	5.00-5.50	6.00-6.50	<u>c</u> /
July	3 10 17 24 31	4.25-4.75 4.75-5.00 5.00-5.25 5.00-5.25	4.50-4.75 4.75-5.25 5.25-5.50 5.25-5.50 5.50-5.75	4.75-5.00 4.25-4.50 5.25-5.50 5.50-5.75 5.50-5.75	6.25-6.50 6.00 <u>b</u> / 6.00 6.00 7.00-7.50	6.00-7.00 5.50-6.00 5.50-6.00 7.00-7.50 7.50
Aug.	7 14 21 28	6.00-6.50 <u>d/</u> 6.00-6.50 <u>d/</u> 6.00-6.50 <u>d</u> /	6.00-6.50	6.00-7.00 6.50-7.00 6.25-6.50 6.25-6.50	7.50 7.50 7.50 7.50-8.00	7.00-7.50 6.50-7.00 7.50-8.00 7.50-8.00
Sep.	4 11 18 25	6.00-6.25 <u>a/</u> 6.00-6.25 <u>a/</u> 5.50-6.00 <u>a/</u> 5.50-5.75	5.50-6.25 <u>a</u> /	5.75-6.25 6.00-6.50 5.50-5.75 5.50-6.00	7.50 7.00-7.50 <u>b</u> / 7.00 7.00-7.50	7.00-8.00 7.00-8.00 7.50-8.00 6.50-7.00
Oct.	2	5.50	6.00 d/	6.00-7.00	7.00	8.00
	9	5.75-6.00	6.00-6.50 d/	6.25-6.75	7.00	8.50-9.00
	16	5.75	5.75-6.25	6.00-6.50	7.00-7.50 <u>b</u> /	10.00
	23	5.25-5.50	5.00-5.25	6.25-6.50	7.00-7.50	7.50-8.00
	30	5.00-5.50	5.50-6.00	6.00-6.25	7.00 <u>b</u> /	5.50-6.50
Nov.	6	5.25-5.50	5.75-6.25	6.50	6.50-7.00	8.00-8.50
	13	6.00	6.25-6.50	6.75-7.50	8.00	8.00-8.50
	20	5.50-6.00	6.00-6.50	6.75-7.50	8.00	7.50-8.00
	27	4.00-4.50	5.75-6.25	6.50-7.50	7.00-7.50	6.00-7.00 <u>e</u> /
Dec.	4	5.00-5.25	5.00-5.50	6.75-7.25	7.00	6.00-6.50
	11	5.50-6.00	5.75-6.00	5.50-5.75	6.50	7.00-7.50
	18	6.50-7.00 <u>d</u> /	6.50-7.00 <u>a</u> /	6.25-6.50	7.00-7.50	9.00-10.00
	25	6.50-7.00	7.00-7.50	7.00-7.50	8.50-9.00	9.50-10.00

Compiled from daily wholesale market reports issued by the Federal-State Market News Service at Los Angeles, San Francisco, Chicago, and New York City.

a/ Los Angeles and San Francisco quotations are for Wednesday, Chicago for Monday and New York City for Thursday.

Tuesday.

No good offerings reported. Central district. Friday's prices.

RAIL ARRIVALS, UNLOADS AND/OR DIVERSIONS, TRACK HOLDINGS AND TRUCK ARRIVALS OF BROCCOLI IN 16 CITIES, BY DAYS, 1976 a/

		JANU				D-21 177	FEBRU		
Date	Rail U Arrivals D	nloads & iversions	On Track	Truck Arri val s	Date		iversions	On Track	Truck Arrivals
	Cars a	nd carlot e	equivaler	nts		Cars a	nd carlot e	equivaler	nts
1 2	Holiday 10	<u>ъ</u> /	13	2	2 3 4 5	10 14 6	$\frac{\underline{b}}{\underline{b}}$	16 27 23 22	5 8 5 2
56 78 9	17 18 16	<u>ь/</u> <u>ь</u> / 9 8 16	24 33 40 39 32	4 5 3 2 3		10	10 11 10	20	1
8 9 12	7 9	8 16 12	_	-	9 10 11 12	6 6 7 2	6 11 4 7 <u>b</u> /	20 15 18 13	6 6 2 2
13 14 15 16	15 9 14 8	15 8 11	35 29 35 32 32	7 5 8 3 3	13 16	1 Holiday	<u>b</u> /	9	
19	10 4	10	32 27 24		17 18 19 20	5 7 7 3	<u>b</u> / ? 4 6	8 8 11 8	12 5 5 1
20 21 22 23	10 5 7 1	13 9 4 11	20 23 13	6 5 4 2 2	23 24		5654	8 10	4
26 27 28	8 5 7 4	7	14 13 19	6	25 26 27	5 8 6 7 9	5 4 2	11 14 21	6 7 4 2
29 30	4 9	1 8 4	15 20	3 1 4					
					***************************************	•			
Date		M A R nloads & Diversions	On Track	Truck Arrivals	Date	Rail U	APR nloads & iversions	On Track	Truck Arrivals
	Cars a	nd carlot	equivaler	nts		Cars a	nd carlot e	equivalen	ts
1 2 3 4 5	10 10 3	7 12 1 3	24 22 24	7 8 4 5 4	1 2	Unavail Unavail	able <u>c</u> /	10	7.0
5 8	3 2 6	10 4	23 19 24	5 4 10	56 7 8	6 5 2 3 3	<u>ъ</u> / 5 2 4 6	17 17 17 16	10 8 8 7 8
9 10 11 12	93563	4 6 4 2	23 22 24 25	7 8 5 5	9	3 2 1	6 4	13	
					12 13 14 15 16	1 1 - 2	4 - 4 <u>b</u> /	11 8 9 5 7	13 8 9 4 6
15 16 17 18 19	5 1 2 5	8 5 5 4 6	22 22 18 16 15	9 9 8 8 4				6 7 7	
	4 3 3 -	10 2 1 1 2		8 10	19 20 21 22 23	3 2 1 3 5	b/ 1 - 1	7 10 14	7 7 11 11 5
22 23 24 25 26	2	1 2	9 10 12 11 11	8 10 9 5 10	26 27 28	2 5 4 3	<u>b</u> / 754	15 17 18 16 14	6 13 5 4 8
29 30 31	4 9 8	9 -	6 15 19	11 6 6 (Conti	29 30	3 2	5 4	16 14	4 8
				(Conti	mued I				

TABLE 6. RAIL ARRIVALS, UNLOADS AND/OR DIVERSIONS, TRACK HOLDINGS AND TRUCK ARRIVALS OF BROCCOLI IN 16 CITIES, BY DAYS, 1976 a/(Continued)

		M A	Y						
Date_	Rail U	nloads & iversions	On Track	Truck Arrivals	Date	Rail Arrivals	Unloads & Diversions	On Track	Truck Arrivals
	Cars a	nd carlot e	equ ival er	nts		Cars	and carlot	equivaler	ıts_
3 4 5 6 7	52334	3 5 3 6	16 13 16 16 14	8 7 10 6 9	1 2 3 4	3 2 2 3	4 1 4 5	10 11 9 7	12 3 6 2
10 11 12 13 14	5 4 7 4 2	6 5 7 6	13 12 12 10	99566	7 8 9 10 11	2 3 5 1 3	4 3 1 1	5 7 7 9	9 6 4 3 3
17 18 19 20 21	3 5 1	1 2 1 4	9 12 11 8	11 13 10 4	14 15 16 17 18	3 2 -	1 - - 3	11 10 12 12 9	5 7 6 8 2
24 25 26 27 28	1 6 5 1 5	4 2 - 2 3	1 5 10 9 11	11 6 6	21 22 23 24 25	1 2 3 2	7 1 1	3 5 7 9 8	6 3 3 3 3 3
31	Holiday		11	4	28 29 30	1 1 3	2 2 2	7 6 7	· 5 4 3

		JU	ГΥ				AUGUST				
Date	Rail Arrivals	Unloads & Diversions	0n Track	Truck Arrivals		Date	Rail Arrivals	Unloads & Diversions	On Track	Truck Arrivals	
	Cars	and carlot	equivale	nts_			Cars	and carlot e	quivaler	nts	
1 2	2 -	1 4	8	6 4		2 3 4	2 -	1 2	6	3 3	
5 6 7	Holida; 12 6	y 2 1	14 19	6 6		5	3	1 1	7	í -	
8 9	ī	7	19 18 12	3		9 10 11	2 - 1	- 3 2	8 5 4	4 3 2	
12 13 14 15 16	1 1 -	3 3 4	10 8 4	8 3 6		12 13	1 -	ī	5	î 1	
	2	2	6 4	2 4		16 17 18 19 20	1 2	2 1 -	2 2 4	6 5 2	
19 20 21 22 23	2 2 -	2 1 1	4 5 4	5 4 1		19 20	2	ī	4 5	3	
-	2 1	2 -	4 5	2		23 24 25 26	1 3 -	3 - 2	3 6 4	74	
26 27 28 29 30	2 3	<u>.</u>	5 6 9	1 3 2		27	3	•	7 9	2 1	
29 30		3	8 5	1 3 (Con	ntinued)	30 31	1 2	2 2	8 8	10 7	

TABLE 6.

RAIL ARRIVALS, UNLOADS AND/OR DIVERSIONS, TRACK HOLDINGS AND TRUCK ARRIVALS OF BROCCOLI IN 16 CITIES, BY DAYS, 1976 a/(Continued)

	†	SEPTE	MBER			OCTOBER				
<u>Date</u>	Rail Un	loads & versions	On Track	Truck Arrivals	Date	Rail Arrivals	Unloads & Diversions	On Track	Truck Arrivals	
	Cars and	l carlot	equivaler	nts		Cars	and carlot ed	quivalent	s	
1 2	1	1	8	2	1	1	2 ' ' '	2	3	
3	ī	2	6	2 2	4	2 2	<u>b/</u> <u>b</u> / 2	1	4	
6	Holiday				6	~ -	<u>5</u> /2	1	5	
7 8	2 3	2	6 8	<i>5</i> 6	7	2 1	1 3	2	3 4	
9 10	1 1	1 2	8 7	4 1	11	Holida	У			
13	2	4	5	9	12 13 14	3 2	1 -	2 4	11 4	
13 14 15 16 17	2 2 2 2	2	5 5	3 2	14 15	2	1 2	3 3	3 7	
17	2 -	1	3	3	18	1	1	3	6	
20	. 7	2	8	9	19 20 21	4 4	3	6	8 1	
20 21 22 23 24	2	3	6	2	22	4	i	9 12	2 7	
24	Д	5	6	2 3	25 26	Holiday 12		18	10	
27 28	Unavailak Unavailak				27 28	2 4	6 4 4	16 16	12 5 2 8	
29 30	1 -	$\frac{\mathbf{b}}{1}$	3 3	5 5	29	-	5	11	8	

	1	NOVE	MBER	-		T	DECEM	פיבו	
Date	Unl	oads & ersions	On Track	Truck Arrivals	Date	Rail U	nloads & iversions	On Track	Truck Arrivals
	Cars and	carlot	equivaler	ts		Cars a	nd carlot e	quivale	nts_
1 2 3 4	3 1 2 1	2 b/ b/ 4	12 7 13 10	8 8 7 4d/	1 2 3	4 2 2	<u>b</u> / <u>3</u>	17 14 13	3 3 6
5	ī	3	8	10	· 6	3	9	7 9	11 7
8 9 10 11	1 5 2 4	4 2 3 b/	5 8 7 6	11 9 9	8 9 10	2 1 1	2 1 2	9 9 8	10 4 4
12	3	<u>b</u> /	9	3	13 14	4 7	6 8	6	9
15 16 17 18	9 3 3 Unavailab	6 2 6	12 13 10	5 10 4	13 14 15 16 17	7 2 1 -	6 8 2 2	5 4 4	6 8 7
19	7	le <u>c</u> / <u>b</u> /	19	6	20 21	5 2	4	5	14
22 23 24 25 26	6 6 1 Holiday	3 8 8	22 20 13	12 14 7	22 23 24	- 2 Holiday	3	5 6 5	12 14 8
26	3	<u>b</u> /	12	5	27 28 29	••	1	4	17
29 30	4 5	<u>b</u> /	15 15	9 9	29 30	ī -	1) 3 2	10 11 2

Compiled from the daily reports issued by the Federal-State Market News Service at Salinas, California.

a/ Included in 16 Cities: Atlanta, Baltimore, Boston, Chicago, Cincinnati, Cleveland, Dallas, Detroit,
Kansas City, Minneopolis, New York, Philadelphia, Pittsburgh, St. Louis, St. Paul, and Washington.

Not cumputed - 16 Cities information incomplete. Computer breakdown.

New York City truck unavailable.

TABLE 7. RAIL AND TRUCK UNLOADS OF BROCCOLI IN 41 U.S. AND 5 CANADIAN CITIES, BY AREA AND MARKET, CALIFORNIA AND TOTAL OTHER ORIGINS, BY MONTH, 1976

		Janua:		l l_		bruar		.	March			April		.]	May		_	June		_	July	T 211
		ornia					Other			Other			Other		<u>'ornia</u>	Other			a Other			Other
Areas and Cities	R1	Tr	R1 !	Tr	Rl	Tr]	Rl Tr	Rl		Rl Tr			Rl Tr	Rl	Tr	Rl T	? R1	Tr	Rl Tr	R1	Tr	Rl Tr
									Cars a	and car	lot equ:	ivalent	<u>s a</u> /									
EASTERN									,									1.			_	
Albany, NY	_ =	- 5	-	-	-	5		-	6		-	4		-	- 5		-	. 4			2	
Baltimore, MD-Washington, I		10	-	2	2	10	- 2	2 26	13	- 1		9	- 1	1	10		•	. 8			5	
Boston, MA	40	4	-	1 .	34	6		26	9		15	. 9		13	3		- 10) 1		13	1	
Buffalo, NY	11	2	-	-	1	-	1 -	2	4		-	4		3 38	2		• •	3			- 3	·
New York, NY-Newark, NJ	97	2	2		50	4	4 3	54 13	14		31	15			15		- 28		-, , -	16	- 3	
Philadelphia, PA	21	, ,6	-	1	10	6	1 1	13	12		10	- 8		9	5		- 7	7 3		. 3	1	
Pittsburgh, PA	-	4	-	-	3	4		-	14		1	14		-	11			. 7		-	5	
Providence, RI				<u>-</u> -	-												·					
Total Eastern	172	33	2	5 1	00	35	6 . 6	97	72	- 1	57	63	- 1	64	51		45	30		33	20	
<u>MIDWESTERN</u>	_					_															•	
Chicago, IL	8	9	1	-	4	8	- 2	4	11	- 2	4	14		-	10		•]			. 2	8	
Cincinnati, OH	1	9	-	-	2	7	- 1	-	12		-	14		-	12			13		-	7	
Cleveland, OH	8	. 8	-	-	3	8		1	23		1	19		2	14		- 2			. 2	12	
Detroit, MI	10	8	-	-	8	6	1 4	9	15		. 5	15		- 3	12	-	-]	12		• 3	8	
Indianapolis, IN	-	4	-	· -	-	5	- 4		5		-	4		-	6	-		. 4		· -	4	
Kansas City, MO	-	4	-	-	-	6		-	5		-	4		-	5	-		• 3			. 3	- '-
Louisville, KY	-	2	-	-	-	1	- 2	-	4		-	3	,		3	- ,		• 2			2	
Milwaukee, WI	-	1	-		1	1		2	1		-	2			1			• 2			1	
Mpls-St. Paul, MN	-	9	-	1 .	-	8	- 2	-	12		-	17		-	15			• 11			6	
St. Louis, MO	-	11	_	2	-	6	- 3	-	12	- 1	_	12	·	-	12			• 11			7	
Total Midwestern	27	65	ī	3	18	56	1 18	16	100	- 3	10	104		- 5	90	-	_ 7	76		- 7	58	
SOUTHERN	•	· 1		-		•							•		•				•	•	-	
Atlanta, GA	_	8	_	1	_	5	- 1	_	8	- 1	_	8		-	8	_		• 6			6	
Birmingham, AL	_	1	-	_	_	í		_	2		-	1		_	1			. 1			2	
Columbia, SC	-	ī	_	1	_	1		_	ī		_	1		_	-						-	
Dallas, TX	_	6	_	4	_	3	- 6		9	- 1	_	. 8		-	8			. 8			7	- <u>-</u>
Ft. Worth, TX	_	_	-	_	_	_		-	í		_	1		-	1	_ :		. 1			i	
Houston, TX	_	1	_	_	_	_		_	_		_	·		_	_	_					_	
Memphis, TN	_	î	_	_	_	1		_	1		_	1			1	_		. 4			1	
Miami, FL	_		_	_		<u> </u>		_	13		_	10		_	13		_ ;	7		. 7	7	
Nashville, TN	_		_	_	_	_		_			_	_		_		_			_		<u>'</u>	
New Orleans, LA			_	2	_	2	_ 2	_	<u>п</u>	_ 1	_	ū			· 1			. 5	:		3	
Oklahoma City, OK	_	1	_	_	_	1		_	1	_ 1	_	2			1			. 1	:	: :	í	
San Antonio, TX	_	٥	_	7	-	11		-	17		-	12	- 7		7					· -);	
Total Southern		710		11 .		- <u>+</u>+	- 1	. <u>-</u>	===		_ _	12			11 7			28		- -	72	
WESTERN	-	40	-	11	-	21	- 10	-	22	- 4	-	40	- 1	-	49	-		∪ر :		•	26	
Denver, CO		9				7	7		7			7			ρ			. 7	_	_	7	
	- 3	112	-	-	-	٥,	- 1	· -	126		_	00		-	88	-		- 68	_ :	-	60	
Los Angeles, CA	2	13	-	-	-	8 9	- 1	-	14	- 1	-	99 15 8		-	11	-		• 12	_	. -	09	
Portland, OR	-	. 8	-		-	3		-	14		-	-5		-	. II	-	-	- 12		-		- '
Salt Lake City, UT	-	44	-	-	-	77		-	- 7		-,	42		-	- 7	-	•	- 4		-	70	
San Francisco-Oakland, CA	-		-	-	-	37		-	51 18		-			-	57	- :	• :	- 39			35	
Seattle-Tacoma, WA		18				16		. <u>-</u> -				24			19			1 15		<u> </u>	16	
Total Western	2	204	-	-	-	162	- 4	-	223	- 1		195		-	190	-	- :	1 145	- :	l -	1 3 8	-]
TOTAL U.S.	201	342	3	19 1	18	284	7 38	113	448	- 9	67	410	- 2	69	374		- 52	2 289		1 43	248	
		J	-	-/ -		:	, ,,,			,	-1			٠,			.)			ر ،	210	
CANADA UNLOADS																						
Montreal, Que.	17	4	_	2	4	3	15 2	61	3		10	5	·	25	٦.	_	- 1 ¹	↓ _	_		0	
Ottawa, Ont.	- [7	_	_	_	6		_	10		19	7		رے =	Ŕ	_		. 7			J.	_
Toronto, Ont.	26	2	_	-	22	_		33	17		23	μ		37	2	_	1,	- [7])		18	. +	
Vancouver, B. C.	-6	_	_	_	6	17		3	29		5	21		5	16	_		- 31		- 10	21	
Winnipeg, Man.	_	27 8	_	1	_	- 1	_ 3	_	11			- 2) . -	20		- ·	_ کر م		-	21	
Total Canada	49	48		 -	<u>3</u> 2 ·	27	15 5	97	57		48	116	 -	67	35			- 0 1 50		18	34	
	マブ	40	_	,)c .	۱ ۲	エノ フ	91	21		40	40		0/	<i>つ</i> つ	-	- ク.	. 50	· - ·	- 10	24	- 12
TOTAL U.S. & CANADA	250	390		22 1	.50			210	505													

(Continued)

TABLE 7.

TABLE 7. RAIL AND TRU																					മ്
	Cali	Augu	Other		Septem	Other	Coli	Octob	er Other		Novem	Other	0073	December fornia Othe	_	CALIFORN	1976 SE		ER STAT	neg -	OD VND
Areas and Cities	Rl		R1 Tr			Rl Tr	Rl	Tr	Rl Tr	RI	Tr	Rl Tr		Tr R1 T		Tr	Tt1	R1	Tr	Tt1	GRAND TOTAL &
			1-1-1		1	12.2			1212	1		1112 11	1 1(1	11 112 1	1 111	1	101	1 1/1	1	101	TOTAL C
								Cars	and ca	rlot e	quiva	lents g	<u>.</u> /								
EASTERN																					
Albany, NY	-	3		-	3	- 1	-	4	- 1	-	_ 6		· -	_5 -		_ 52	_ 52	-	2	2 6	54
Baltimore, MD-Washington, DC	- 8	5		-	10		1	7		-	12		. 1	14 -	- 11	113	1 24	-	6		130
Boston, MA	0	2		12	4		20	-	- i	21	2	- 1	. 20 • 1		1 232 2 18	51 38	283	-	4	4	287
Buffalo, NY	14	2		- 20	. 2	- 1	77	1 0	- 1	36	5	1 2	_		2 18 - 421		56 543	8	6	5 14 18	61
New York, NY-Newark, NJ Philadelphia, PA	14	. 5		20	0		13 1	10	- 6	26 4	21 11	1 2	2 24	22 1 14 -	- 421 - 87	122 78	543 165) 1	17	14 10	557 1 83
Pittsburgh, PA	_	_		2		_ 1		3	- 0	-	7	_ 4	. 4		- 37	90	94	1	1 <i>(</i>	3	97
Providence, RI	_	_		_	_		_	_		_						-	9 -	_	_	_	91
Total Eastern	22	26	- 1	37	33	- 7	35	37	- 10	61	64	1 7	50	80 1	773	544	1,317	10	42	52	1,369
MIDWESTERN				- 1		1	7)	71		-	0.	- ') -	• •	. 117	<i>J</i>	-,) - ()	-, 00)
Chicago, IL	_	7		_	8		1	8		4	11		. 1	10 -	1 29	114	143	1	5	6	149
Cincinnati, OH	-	8		-	12		-	11		1	9		-	15 -	- 4	129	133	_	5 1	1	134
Cleveland, OH	-	6		-	8		2	9		-	14		. 2	17 -	2 23	146	169	-	2	2	171
Detroit, MI	2	7		2	10		3	1ĺ		4	20	- 1	. 3	15 -	2 53	139	192	1	7	2 8	200
Indianapolis, IN	-	3		-	5		-	4		-	6		-	5 -		55	55	-	4	4	59 53
Kansas City, MO	-	4		-	3		-	5		-	5		-	6 -		55 53	55 53	-	-	-	53
Louisville, KY	-	2		-	2		-	1		-	3		-	2 -		27	27	-	2	2	29 18
Milwaukee, WI	-	1		-	1		-	1		-	2		-	1 -	- 3	15	18	-	-	-	18
Mpls-St. Paul, MN	-	8		-	7		-	7		-	12		-	9 -		121	121	-	3 6	3 6	124
St. Louis, MO	- 2	<u> </u>			9		-	10 67			13		-	12 -		123	123			6	129
Total Midwestern SOUTHERN	2	54		2	65		0	01		9	95	- 1	. 0	92 -	5 112	922	1,034	2	30	32	1,066
Atlanta, GA	_	5		_	7		_	6			8			8 -		83	83		7	7	86
Birmingham, AL		í		_	í		=	1	- 2	-	1		· -	0 -	- -	14	14	-	3 2	3 2	16
Columbia, SC	_	_		_	_		_	_		_	_		_			4	4	-	ĺ	1	5
Dallas, TX	_	8		_	7		_	10		_	7		_	7 -	4 -	88	88		18	18	106
Ft. Worth, TX	_	1	_ '_	_	i		_	1		-	í		_	i -	1 -	10	10	_	1	1	11
Houston, TX	-	_		_	-		-	1		_	12		_	26 -	1 -	40	40	_	ī	ī	41
Memphis, TN	-	1		-	-		-	1		-	-		_	1 -		1 3	13	-	-	_	13
Miami, FL	-	7		-	6		-	4		-	10		-	12 -	- 5	104	109	-	-	-	109
Nashville, TN	-	-		-	-		-	-		-	-		-			-	-	-	-	-	-
New Orleans, LA	-	4		-	4		-	4		-	5		-	4 -	2 -	46	46	-	7	7	53
Oklahoma City, OK	-	2		-	2		-	2		-	2	- 1		1 -		17	17	-	2	2	19
San Antonio, TX		7_			6			9			11	1	<u> </u>	10 -	<u> </u>	103	103		10	10	113
Total Southern	-	36		-	34	- 1	-	39	- 2	-	57	- 5	-	71 - 1	1 5	5 2 2	527	-	45	45	572
WESTERN		5			7			6	,		-			_		==				_	0=
Denver, CO	-	64	- 1	-	88	- 1	-	88	- 1	-	7 00		-	6 -	-	75	75 2,240	-	6 6	6	81
Los Angeles, CA Portland, OR	_	8	<u> </u>	-	5	_ 2	-	1	- 8	-	109	- 1	, -		2 2 2 -	1,119	2,240	-		6	2,246
Salt Lake City, UT	_	. й		_	2		_	1		-	2	- (-	9 -	-	111 74	111 74	-	20	20	131 74
San Francisco-Oakland, CA	_	36		_	30			34		_	44		-	49 -		498	4 9 8	-	-	-	4 9 8
Seattle-Tacoma, WA	_	7	- 3	_	9	- 3	_	13	- 2	_	16		_	21 -		192	193	-	8	8	201
Total Western		124	- 4		140	- 6		146	- 11		187	- 8		215 -	$\frac{1}{4}$ $\frac{1}{3}$	2,069	2,072	- -	40	40	$\frac{2,112}{2,112}$
															. ,	2,00)	2,012		-10	70	2,112
TOTAL U.S.	24	240	- 5	39	272	- 14	41	289	- 23	70	403	1 21	56	458 1 2	+ 893	4,057	4,950	12	157	169	5,119
CANADA UNLOADS	7		71,	_	-	11.0	•	-			_	_					_				
Montreal, Que.	3		- 34 - 1	ל	1	- 46	19	2		15	2	- 2	12	3 -	- 194	32	226	15	95	110	336
Ottawa, Ont. Toronto, Ont.	11	_ T	<u> </u>	7	ر 1	- 3 - 2	14	5		-	8 3	i	-	· (-	- 1	73	74	-	5	5 6	79 2 88
Vancouver, B.C.	T T	7	- 12	<i>(</i>	4	- 16	14	18	- . う	30 1	25	- 1	20 1) -	- 258	24	282	-			288
Winnipeg, Man.	_	4	- 12	_	7	- 10	<u>-</u>	8	- +	_	25 9	- 1	_ T	43 - 11 - 1	2.7	261 86	288 86	-	35	35	323
Total Canada Unloads	14	12	- 47	12	18	- 67	33	35		46	47	- 1	33	67 -	<u> </u>	476	956	15	146	161	$\frac{91}{1,117}$
			. (•	91	,,	2)	- 1	, 0	* 1	- 7))	○/ -	- 400	+10	770	- ⊃	1+0	T 0 T	1,11
TOTAL U.S. & CANADA	38	252	- 52	51	290	- 81	74	324	- 30	116	450	1 25	89	525 1 2	5 1,373	4,533	5,906	27	303	330	6,236
															, -,,,,		7,700	- 1	2-2	,,,-	-,-,-

Compiled from Fresh Fruit and Vegetable Unloads 1976 issued by the USDA, Agricultural Marketing Service, Fruit and Vegetable Division, Market News Branch, Washington, D.C.

<u>a</u>/ Basis 900 packages per car.

TABLE 8. TOTAL UNLOADS OF BROCCOLI IN 41 U.S. AND 5 CANADIAN CITIES, BY ORIGIN, BY CARRIER, BY MONTH, 1976

Origin and Carrier	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Tota
			Cars	and ca	rlot e	nuivale	ents						
Rail													
Arizona	3	16	-	-	-	-	-	·	_	_	1	1	21
California	250	150	210	115	136	83	61	38	51	74	116	89	1373
Texas	-	6	-	_	-	-	_	· -	´ -	-	_		6
Total	253	172	210	115	136	83	61	38	51	74	117	90	1400
Truck					-					•	,	,-	
Arizona	2	5	3	-	-	-	-	_	-	_	10	16	36
California	390	31Í	505	456	409	339	282	252	290	324	450	525	4533
Colorado	-	-	-	-	_	-	-	1	2	1	_	-	4
Florida	2	1	1.	1	_	-	-	-	-	_	_	_	5
New Jersey	· -	-	-	-	-	-	-	1	6	- 8	4	_	19
New York	_	-	-	-	-	-	-	-	2	2	_		4
Oregon	-	-	-	-	-	-	1	-	2.	9	7	2	21
Pennsylvania	-	-	-	-	_	-	_	_	-	í	-	_	1
Texas	18	37	5	1	-	-	_	_	_		2	7	70
Washington	-	-	_	· -	-	-	-	3	3	1	_	<u>-</u>	7
Wisconsin	-	-	-	-	_	-	-	_	_	ī	_	_	i
Cana da	-	-	-	-	-	-	11	47	66	7	2	_	133
Mexico	_	-	-	-	-	1	1		-	<u>-</u>	_	_	2
Total	412	354	514	458	409	340	295	304	371	354	475	550	4836
Grand Total	665	526	724	573	545	423	356	342	422	428	592	640	6236

Compiled from Fresh Fruit and Vegetable Unload publications issued by the USDA, AMS, Fruit and Vegetable Division, Market News Branch, Washington, D.C.

TABLE 9. UNLOADS OF BROCCOLI IN HONOLULU FROM THE U.S. MAINLAND, BY CARRIER, BY MONTHS, 1976

Carrier	Jan	Feb	Mar	Apr	May	Jun	Ju1	Aug	Sep .	Oct	Nov	Dec	Total
				Thous	sands o	of pour	nds						
Air	27	20	23	8	10	26	30	26	2 8	33	13	17	261
Boat Total	136 163	147 167	218 241	138 146	170 180	122 148	137 167	139 165	137 165	148 181	201 214	193 200	1886 2137
Total-carlot equiv. \underline{a}	8.1	8.4	12.1	7.3	9.0	7.4	8.4	8.2	8.2	9.1	10.7	10.0	106.9

Compiled from annual summary of Honolulu unloads, 1976, issued by the Hawaii State Department of Agriculture, Federal-State Market News Service, in cooperation with the U.S. Department of Agriculture, Agricultural Marketing Service.

_/ Converted to carlot equivalents based on 20,000 pounds per car.

TABLE 10. UNITED STATES COLD STORAGE HOLDINGS OF BROCCCLI, BY MONTHS, 1972 1976 a/

End-of-Month	1972	1973	1974	1975	1976	Utilizati Spears	76 on Breakdown Chopped/Cuts
		Thous	ands of poun	is			
January	57,970	72,874	68,730	90,252	65,081	36,929	28,152
February	49,051	62,456	60,372	76,361	54,120	30,098	24.022
March	59,213	61,101	73,676	90,104	64,111	36,049	28,062
April	62,295	53,435	73,137	87,000	65,267	35,119	30,148
May	83,579	60,424	101,269	94,665	80,645	44,109	36,536
June	91,256	58,911	100,276	97,483	84,046	47,252	36,794
Ju 1 y	87,535	58,408	92 ,72 7	98,526	78,592	43,459	35,133
August	84,993	60,596	92,268	91,575	70,351	38,027	32,324
September	86,505	65,767	87,033	87,732	58,263	31,607	26,656
October	91,751	74,6 9 8	96,239	86,235	56,663	30,794	25,869
November	93,183	77,050	95,362	86,063	66,981	39,330	27,651
December	86,814	74,484	95,905	80,041	51,713	27 , 90 6	23,807

Compiled from Summaries of Regional Cold Storage Holdings, 1972-76 issued by USDA, Statistical Reporting Service, Corp Reporting Board, Washington, D.C. a/ Excluding Cold Storage holdings in Alaska and Hawaii.

TABLE 11.

FROZEN PACK OF BROCCOLI, UNITED STATES, BY REGION, CALENDAR YEARS 1972-1976

		California <u>a</u> /		East, South	
Year	January-June	July-December	Total	and Northwest	Total
			1,000 pounds		
1972	128,770	64,817	193,587	40,757	234,344
1973	77,572	105,750	183,322	29,843	213,165
1974	129,696	87,851	217,547	27,738	245,285
1975	105,172	64,788	169,960	21,678	191,638
1976	117,556	76,998	194,554	6,959	201,513

Compiled from reports of the American Frozen Food Institute, Washington, D.O.

a/ Total pack data for California are correct. January-June and July-December data were from the latest available reports, and in most years the figures add to the annual total.

TABLE 12.

U.S. IMPORTS OF BROCCOLI UNDER QUARANTINE BY COUNTRY OF ORIGIN, FISCAL YEARS 1971-72 TO 1975-76

Origin	1971-72	1972-73	1973-74	1974-75	1975-76
		Fresh - 1,000) pounds		
Azores Guatemala Mexico Nicaragua	1,566	- 2 3,591 -	2,137 -	1,079	- 328 25 353
Total Fresh	1,570	3,593 Frozen - 1,000	2,137	1,079	353
Mexico	7,706	9,683	9 ,0 46	11,867	11,375
Guatemala	-	-	-	_	125
El Salvador Nicaragua Costa Rica	- - - 28	- - -	- - -	- - -	82 55 38
Greece Total Frozen	7,734	9,683	9,046	11,867	11,675

Compiled from Foreign Agricultural Trade of the United States, Imports of Fruits and Vegetables Under Quarantine, and records of the USDA, Economic Research Service, Washington, D.C.

TABLE 13. PER CAPITA CONSUMPTION OF FRESH MARKET AND FROZEN BROCCOLI IN THE UNITED STATES, BY YEARS, 1971-76

		Fr	ozen	Total	<u> </u>	T	Fro	zen	Total
Year	Fresh Market	Actual	Equiv. Fresh a/	Fresh Equiv.	Year	Fresh Market	Actual	Equiv. Fresh a/	Fresh Equiv.
		Por	unds				Pou	nds	
1971	.40	.90	1.19	1.59	1974	.60	1.04	1.38	1.98
1972	.40	•99	1.32	1.72	1975	.90	•95	1.27	2.17
1973	.50	1.06	1.41	1.91	1976	1.10	1.04	1.38	2.48

Compiled from the Vegetable Situation, August 1977, issued by the Economic Research Service, USDA, Washington, D.C. a/ Derived from frozen by multiplying by 1.33 as shown in Conversion Factors and Weights and Measures for Agricultural Commodities and Their Products, Economic Research Service, USDA, Washington, D.C.

TABLE 14.

ACREAGE OF BROCCOLI, CALIFORNIA BY COUNTY, ANNUAL 1972-1976 AND BY QUARTERS, 1976

			alendar Ye	ar Total		T	19'		
County	1972	1973	1974	1975	1976	Winter JanMar.	Spring AprJun.	Summer JulSep.	Fall OctDec.
				Acres					
Monterey	17,300	25,500	21,300	24,930	28,830	3,500	11,000	5 , 150	9,230
San Benito San Luis Obispo	- 3,950	470 3 , 600	4,420	4,210	4,0 <mark>2</mark> 0	1,900	820	750	550
Santa Clara Santa Cruz	100 350	70 -	<u>-</u>	-	$\frac{a}{a}$		-	-	
Fresno	70 460	-	-		a/ a/ a/ a/	-	-	-	-
Stanislaus Riverside	-	-	120	140 10,960	150 11,320	3 ,1 00	2,700	750	150 4,770
Santa Barbara Ventura Other Counties	15,200 3,400 1,170	12,950 4,050 2,360	13,600 4,020 2,140	3,910 2,250	3,200 2,830	2,150 2,350	280	50	1,050 150
State Total	42,000	49,000	45 ,6 00	46,400	50,400	13,000	14,800	6,700	15,900

Compiled from records of the California Crop and Livestock Reporting Service, Sacramento, CA. a/ If any, included in other counties.

TABLE 15. ACREAGE, YIELD, PRODUCTION, PRICE AND VALUE OF BROCCOLI, UNITED STATES, BY QUARTERLY HARVEST PERIODS, 1975-1976

Harvest Quarter		vested reage	Yie	eld	Produ	uction		rice		alue
and State	1975	1976	1975	1976	1975	1976	1975	1976	1975	1976
Water ITem Man	<u>A</u>	cres	Cwt	· <u>·</u>	1,000	O Cwt.	Dol	llars	1,000	Dollars
Winter (JanMar.) Arizona California Texas	350 10,800 650	350 13,000 450	55 100 26	50 85 67	19 1,080 17	18 1,105 30	17.50 15.10 17.40	21.00 15.80 18.60	333 16,300 296	378 17,514 558
Total or average	11,800	13,800	95	84	1,116	1,153	15.20	16.00	16,929	18,450
Spring (AprJun.) California	13,000	14,800	85	90	1,105	1,332	14.70	13.80	16,196	18,400
Summer (JulSep.) California Oregon	8,800 1,900	6,7 0 0 900	65 84	75 81	572 160	503 73	15.30 14.20	17.80 12.10	8,751 2,266	8,931 881
Total or average	10,700	7,600	68	76	732	576	15.10	17.00	11,017	9,812
Fall (OctDec.) Arizona California Texas Total or average	250 13,800 100 14,150	300 15,900 400 16,600	70 70 30 70	50 75 50 74	18 966 3 987	15 1,193 20 1,228	18.70 15.40 18.70 15.50	24.30 17.40 22.40 17.50	337 14,909 56 15,302	365 20,729 448 21,542
Grand Total or average	49,650	52,800	79	81	3,940	4,289	15.10	15.90	59,444	68,204

Compiled from Vegetables - Fresh Market annual summary and June 1977 revisions issued by the USDA, Statistical Reporting Service, Crop Reporting Board, Washington, D.C.

TABLE 16. UTILIZATION AND AVERAGE PRICES OR BROCCOLI FOR FRESH MARKET AND PROCESSING, CALIFORNIA AND OTHER STATES, 1974-1976

State and	7	Quantity		8	Average Pric	се
Utilization	1974	1975	1976	1974	1975	1976
)01112401011	-	1,000 cwt.	<u>.</u>	<u>D</u>	ollars per cu	wt.
California - Fresh	1,522	1,966	2,129	1,710	1,730	1,890
- Processing	2,171	1,757	2,004	1,210	1,260	1,260
- Total or average	3,693	3,723	4,133	1,410	1,510	1,590
other States - Fresh <u>a/</u> - Processing <u>b/</u> - Total or average	68	69	1 0 5	1,890	1,970	2,070
	172	148	51	1,385	1,305	900
	240	217	156	1,530	1,520	1,690
Total - Fresh	1,590	2,035	2,234	1,710	1,740	1,900
- Processing	2,343	1,905	2,055	1,225	1,265	1,250
- Total or average	3,933	3,940	4,289	1,420	1,510	1,590

Compiled from Vegetables - Fresh Market annual summary and June 1977 revisions issued by the USDA, Statistical Reporting Service, Crop Reporting Board, Washington, D.C. a/ Arizona, Oregon and Texas. b/ Oregon and Texas.